## **Smart Speakers**

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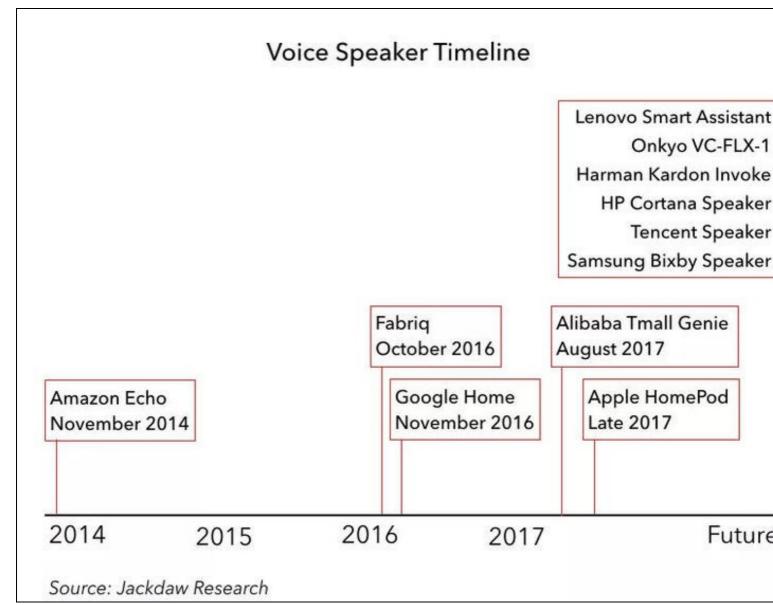
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## Objective

- Perform a landscape search in the area of Smart Speakers
- Use PCS to derive insights and gain competitive perspective
   Understand the value chain and recent M&A activities

## Introduction

A smart speaker is a type of wireless speaker and smart device that utilizes Wi-Fi, Bluetooth and other standards to extend usage beyond audio playback. This can include, but not be limited to, features such as compatibility across a number of services and platforms, peer-to-peer connection through mesh networking, intelligent personal assistants, and others. Each can have its own designated interface and features in-house, usually launched or controlled via application or home automation software.



## Search in PCS

A search on PCS for Smart speaker was performed with the following search strategy:

(tac:speaker AND tac:home automation ) OR (tac:music system and tac:user-interaction ) OR (tac:speaker AND tac:user interaction and text:home ) OR (tac:speaker AND tac:voice command and text:smart-home ) OR (tac:speaker and tac:automation and text:music ) OR ((tac:bluetooth speaker OR tac:wireless speaker OR tac:NFC connected speaker OR tac:wifi speaker OR tac:wifi connected speaker ) and text:smart home ) OR (tac:smart speaker OR tac:intelligent speaker OR tac:networked speaker OR tac:talking speaker or tac:interactive speaker ) OR (tac:speaker and tac:user interactive music system ) OR (tac:speaker and text:intelligent user-interface ) OR (tac:speaker and tac:user interaction ) OR (tac:speaker and tac:intelligent user-interface ) OR (tac:music and text:intelligent user-interface ) OR (tac:speaker and tac:user-interaction ) OR (text:voice controlled speaker ) OR (text:voice controlled music system) OR (text:speech controlled speaker) OR (text:speech controlled music system)

#### Patent Categorization System

#### 🕑 Alerts 🖃 Dashboards - 🕢 Downloads 🧐 Histo

(tac speaker AND tac home automation ) or (tac music system AND tac user-interaction ) or (tac speaker AND tac user interaction AND text home ) or (tac speaker AND tac user interaction AND text home ) or (tac speaker AND tac utomation AND text music ) or (tac bluetooth speaker or tac wireless speaker or tac NFC connected speaker or tac wift speaker or tac wift connected speaker and tac user interactive speaker and tac user interactive speaker or tac interactive speaker and tac user interface ) or (tac speaker and tac user interface ) or (tac speaker and tac user interaction ) or (text voice controlled speaker ) or (text voice controlled music system ) or (text speech controlled speaker or tac user interaction ) or (text speech controlled speaker ) or (text speech controlled music system ) or (text speech controlled speaker ) or (text speech controlled music system ) or (text speech controlled speaker ) or (text speech controlled music system ) or (text speech controlled speaker ) or (text speech controlled music system ) or (text speech controlled speaker ) or (text speech controlled music system ) or (text speech controlled speaker ) or (text speech controlled music system ) or (text speech controlled speaker ) or (text speech controlled music system ) or (text speech controlled music system ) or (text speech controlled speaker ) or (text speech controlled music system ) or (text speech controlled speaker ) or (text speech controlled music system ) or (text speech controlled speaker ) or (text speech controlled music system ) or (text speech controlled music system ) or (text speech controlled speaker ) or (text speech controlled music system ) or (text speaker and text speaker and text

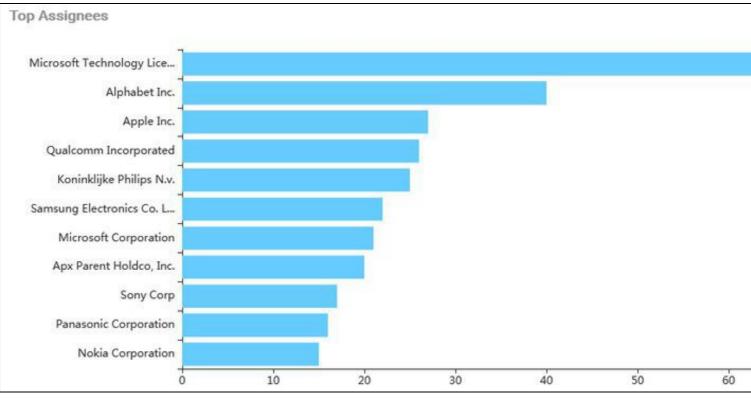
Overy: (( tocspeaker AND tochome automation ) OR ( tocspeaker AND tocuser interaction ) OR ( tocspeaker AND tocuser interaction AND tectsmarthome ) OR ( tocspeaker AND tocuser interaction AND tectsmarthome ) OR ( tocspeaker AND toc



Networked sp	eaker system	with follow me
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US9699579B2	Criginal Document	Abstra						
Publication Date	20170704		Iti-speaker audio system for, e.g., a <b>home</b> entertainment system or other entertain each networked speaker (wired or wireless) is activated or deactivated as appropri					
Application No	US201514974413A	that aud	dio play follows a user as the user moves around the <b>home</b> .					
Application Date	20151218	Family	/ Members					
Priority No	US201414199137A, US201514974413A	US969	9579B2, US20160105754A1, US20150256954A1, US9232335B2					
Priority Date	20140306, 20151218	Class	lass Codes					
Expiry Date	20351218		H04N21/44227, H04R2420/07, H04S7/308, H04S7/303, H04R2227/005, H04R27/					
Original Assignee	Sony Corp Sony Corporation	CPC	H04R3/12, H04R2420/03, H04S7/301, H04R2227/003, H04S7/301, H04R2420/03, H04N21/44227, H04R27/00, H04R3/12, H04S7/308, H04R2227/005, H04R2420/07 H04S7/303, H04R2227/003, H04H20/71, H04N21/25891, H04N21/4108, H04N21/4					
Current Assignee	Sony Corporation		H04N21/43615, H04N21/44227, H04N21/482, H04N21/4852, H04N21/6125, H0					
Norm. Assignee	Sony Corporation	H04N21/6587, H04N21/8106, H04R3/12, H04R27/00, H04R2227/003, H04R H04R2420/03, H04R2420/07, H04S7/301, H04S7/303, H04S7/308, H04W64						
Inventor	Carlsson Gregory Peter Resch Keith	IPC	H04R27/00, H04B3/00, H04N21/442, H04R3/12, H04S7/00					

# **Top Assignee**



• All Top Players have Smart speakers products in market.

Microsoft - The Invoke
Google - Google Home
Apple - Homepod

# **Top Assignee Insights**

#### A) MIcrosoft technology Licensing

• Microsoft has patents related to smart speakers as shown below

US7643985B2 Priority Date: 2005-06-27 Application Date: 2005-06-27 Publication Date: 2010-01-05	Context-sensitive communication and translation methods for enhanced interactions and understand speakers of different languages A recognized concept or situation is sensed and/or converged upon, and disambiguated with mixed-initiative user interaction with a de simplified inferences about user communication goals in working with others who speak between the system and a device of the speaker, and a language opportunity component operated by the processor that improves the speech recognition process by pushing of one or more terms (Families: 2) Assignee: Microsoft Corp, Microsoft Corporation CPC Class Code: G10L 15/1822
US20140028542A1 Priority Date: 2012-07-30 Application Date: 2012-07-30 Publication Date: 2014-01-30	Interaction with devices based on user state The device may prevent or allow user interaction with the device based on the user's state, such as a position relative to the device is: 1. A method, comprising: detecting user interaction with a Assignee: Microsoft Corp, Microsoft Corporation CPC Class Code: G06F 3/017
US20160155443A1 Priority Date: 2014-11-28 Application Date: 2015-04-01 Publication Date: 2016-06-02	Device arbitration for listening devices         An electronic device in a topology of interconnected electronic devices can listen for a wake phrase and voice commands. The device when and how it responds so that a single device responds to voice commands.       The device of the device is a single device responds to voice commands.         Families: 2       Assignee: Microsoft Technology Licensing LIC       CPC Class Code: G06F 1/3203

#### B) Alphabet Inc.

• Alphabet has patents related to smart speakers as shown below

US20150097958A1 Priority Date: 2013-10-07 Application Date: 2014-10-07	Smart-home security system with keypad device resistant to anomalous treatment claim 14, further comprising: a speaker configured to generate an audible alert at a lower volume than the horn, wherein the processe configured to activate the speaker in response to determining that the position of the changed while the security keypad device is				
Publication Date: 2015-04-09	state. 16. The security keypad device of claim 15, wherein the audible alert generated by the <b>speaker</b> Assignee: Google Inc CPC Class Code: H04L 12/2825				
US20160018959A1	Adaptive background playback behavior				
Priority Date:         2014-07-15           Application Date:         2014-07-15           Publication Date:         2016-01-21	3, wherein the behavioral model is defined by a server using user interactions with the media viewer. 5. The method of claim 1, where 12. The non-transitory computer-readable storage medium of claim 11, wherein the behavioral model is defined by a server using with the media viewer				
	Families: 3 Assignee: Google Inc CPC Class Code: H04N 21/6379				
EP2898485A1	Devices, methods, and associated information processing for the smart-sensored home				
Priority Date: 2012-09-21 Application Date: 2013-09-20	This patent specification relates to apparatus, systems, methods, and related computer program products for providing smart home of each other and/or with a central server or a cloud-computing system to provide any of a variety of useful smart home objectives.				
Publication Date: 2015-07-29	Families: 3 Assignee: Google Inc CPC Class Code: G08B 17/113				

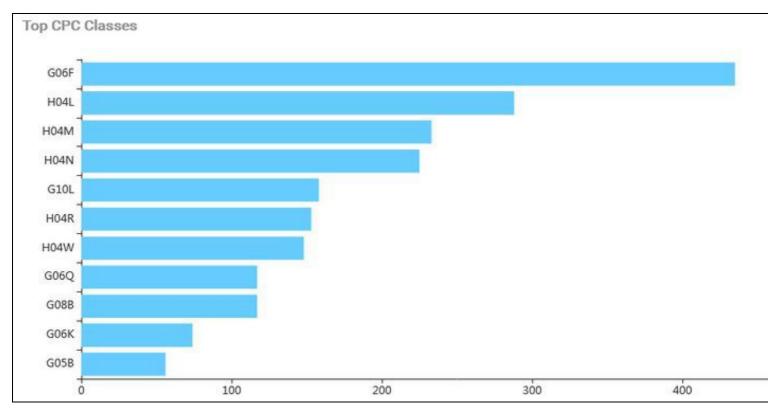
## B) Apple Inc.

• Apple has patents related to smart speakers as shown below

EP2761860A1 Priority Date: 2011-09-30 Application Date: 2012-09-20 Publication Date: 2014-08-06	Automatically adapting user interfaces for hands-free interaction modes are available for user interaction with the computing device, and wherein: responsive to detection that the device is in a hands- least one of the steps of prompting the user for input, receiving user 21. The computer program product of claim 20, wherein at least interaction modes are available for user interaction with the computing device, Families: 3 Assignee: Apple Inc CPC Class Code: H04M2250/74
US9697822B1	System and method for updating an adaptive speech recognition model
Priority Date: 2013-03-15 Application Date: 2014-04-28 Publication Date: 2017-07-04	A method for updating an adaptive <b>speech recognition</b> model is provided a first mobile communication device is engaged in a call ov communications network and providing an adaptive <b>speech recognition</b> model. The method also includes analyzing an outbound audio of first mobile communication
	Families: 2 Assignee: Apple Inc CPC Class Code: G10L 15/30
US20080084981A1	Audio processing for improved user experience
Priority Date: 2006-09-21 Application Date: 2006-09-21 Publication Date: 2008-04-10	A method as recited in claim 1, wherein the portable electronic device has first and second <b>speakers</b> associated therewith, and whereir controlling operates to direct audio signals for the audio playback to the first <b>speaker user interaction</b> with the audio control inverse volume levels for the communication channel and the mono audio output channel. 14. A method as recited in claim
	Families: 2 Assignce: Apple Computer, Apple Computer Inc CPC Class Code: H04M 3/56

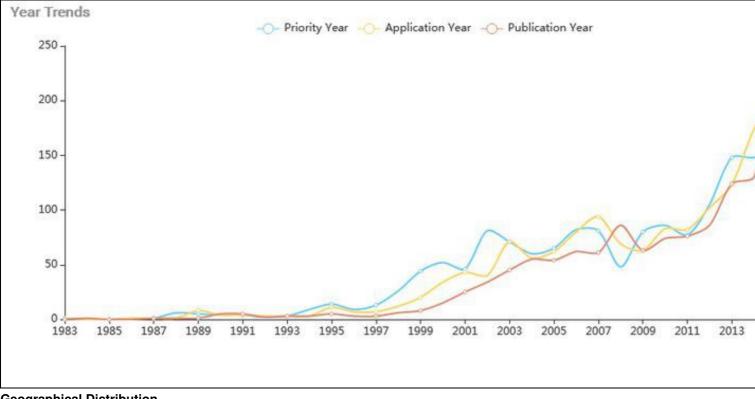
# **Bibliographic Analytics**

Main CPC?s:

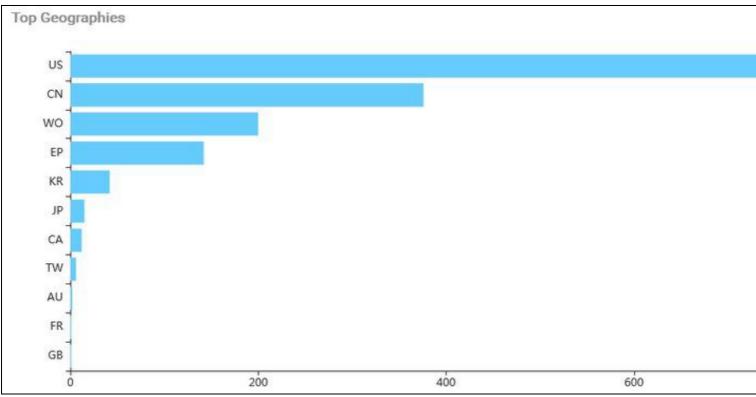


• G06F - Physics---> Computing;calsulating;counting ---> Electrical digital data processing





**Geographical Distribution** 



# Technical Insights: CPC Distribution in Top Assignees:

## **CPC Distribution:**



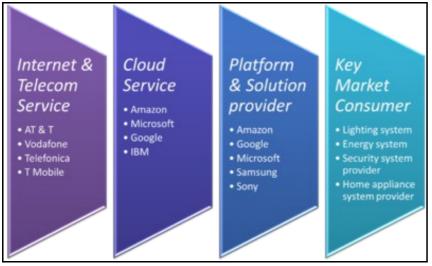
Technical Insights: Concepts vs Top Assignees

**Technology Concepts:** 

Panasonic Corporation	7	7	7	7	8			
Sony Corp							3	
Apx Parent Holdco, Inc.								
Microsoft Corporation								2:
Samsung Electronics Co. Ltd.					1			
Koninklijke Philips N.v.						1		
Qualcomm Incorporated						6	3	
Apple Inc.					5			
Alphabet Inc.								
icrosoft Technology Licensing, Llc		12	4	9		2		

## Value Chain Analysis

Assignee - Concept



## Latest M&A Activity in the Space

Implementation of virtual personal assistants are expected to positively impact the smart speaker market growth. This technology can stream music and audio books with single voice companies. The launch of Amazon Echo has caused disruption in the market, with several other companies such as Google and Apple following suit.

Multiple companies are acquiring startups. Here's the quick snapshot of the M&A activity in this space

- Microsoft acquired Solair IoT services based Italian company and Groove machine learning based company in 2016. Also automation technology solution company for house id8 Group R2 studio acquired in 2013.
  Samsung actively acquiring Innoetics and Melaud regarding speech experts and smart headphones. Harman (audio product system), Viv (intelligent interface), Smartthings(monitor and control home) and mSpot (mobile music service and provides cloud solution) acquired by Common Service and Provides cloud solution) acquired by Samsung.
- Apple acquired Workflow, Camel audio (provid tools for music production), Beats electronics (premium consumer headphones) and Novauris (voice recognition system)
- Sony accquired Orchard music distribution, marketing and sales company
- Google accquired Symphony (secure and effective communication workflow application) and Magic Leap (wearable technology and digital device solution company)